DCMA Small Business Program

Update to MARC

Presented by: Kevin R. Loesch, Director

DCMA Small Business Program

Date: January 20, 2009

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Agenda

- Mission
- Vision
- Organization
- Subcontracting Performance
- FY09 Focus
- Summary
- Questions/Discussion

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Mission

Provide exceptional small business program support to our customers and optimize opportunities for small business that ensures delivery of quality products and services to warfighters, on time and at cost.

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Vision

Be a recognized leader and service provider in the federal sector for small business program excellence.

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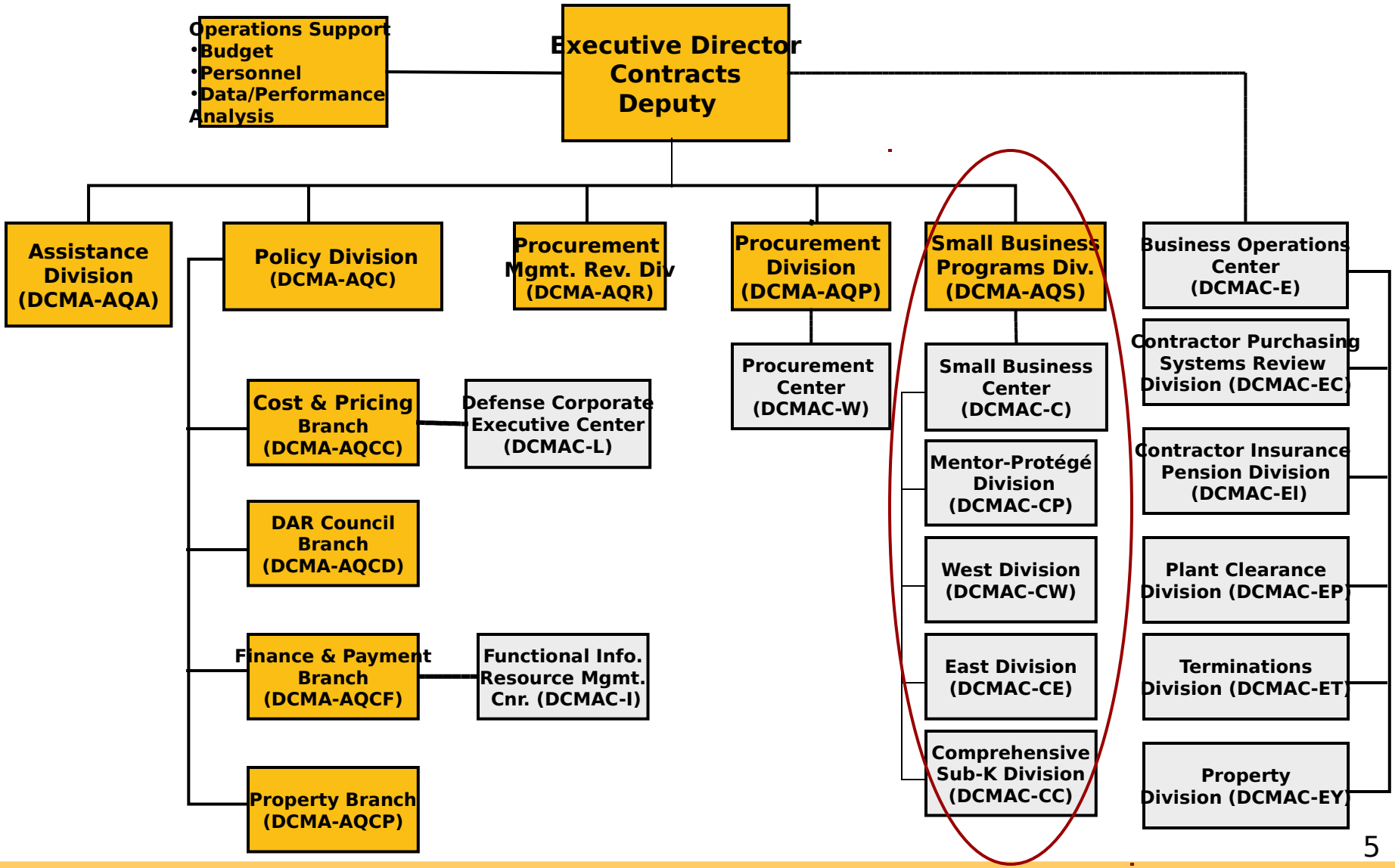
Organization



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Subcontracting Performance

Category	FY08 Dollars	FY08 Actual	FY08 Goal	FY07 Actual
SB	$43,491,729,408	34.13%	35.0%	37.2%
SDB	$5,081,660,989	3.99%	4.5%	4.02%
WOSB	$7,026,539,634	5.51%	5.0%	5.48%
HUBZone	$2,290,012,137	1.8%	1.5%	1.5%
VOSB	$5,742,994,836	4.51%	3.0%	4.67%
SDVOSB	$1,539,785,668	1.21%	3.0%	1.0%
HBCU/MI	$20,719,004	0.01%	Best Effort	0.02%

FY09 Strategic Focus

- Institutionalize Collaborative Culture
- Promote generalist knowledge and skills
  - Training
  - Developmental/Rotational Assignments
- Customer Relationships, Performance Commitments and Metrics
- Workload re-alignment and subcontracting program reviews
- Increased DoD Regional Council participation
- Process re-engineering
  - Comprehensive Subcontracting Plan negotiations
  - PTACs
- Small Business Management System

Subcontracting Focus

- Geographic workload re-alignment
- Pre-award Subcontracting Plan Reviews
  - Customer Review/Response Timelines
  - Performance History & Market Research
- 640 Program Reviews
  - Schedule
  - Customer Requirements
  - Market/Commodity (i.e. Commissary)
- Procurement Technical Assistance Center review process re-engineering
- Standardize Subcontracting Plan and Program Review Reporting Products and Tools
- eSRS Proficiency

Comprehensive Subcontracting Focus

- FY08 640 Program Review Recommendation Follow-up
- Site visits
- Program Specific Reporting Requirements
- Participant withdrawal
- Negotiation process re-engineering
- FY10 Program Expiration
  - Extension/Suspension/Termination
  - Exit strategy and criteria

Mentor Protégé Focus

- FY08 Report to Congress/GAO Follow-up
- Transition back to semi-annual performance reports
- Mentor Performance Metrics
  - Milestones/PMRs
  - Return on Investment (ROI)
- Credit Agreements
  - 30 day approval cycle
  - SSR/Semi-annual reporting of assistance costs
- Post-agreement reports
- DFARS Appendix I Update

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Staff/Policy Focus

- eSRS
  - System Changes (eSRS and FPDS-NG)
  - Reconciliation with historical DIOR reporting
  - FAR Waiver for Classified, BOAs and BPAs
- Update SBA-DCMA MOA
  - Program Rating Criteria and Report Formats
  - Rating Dispute Resolution
- Training Program and Curriculum
- Subcontracting Flow-down
- SDB Policy/Guidance Updates

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Summary

- Leadership
- Relationships
  - DoD Customers/Agencies
  - SBA
  - Industrial Base
- Customer Focus (Goals, Reporting, Reviews)
- Enable Enterprise Collaboration
  - Data (Reviews, Reports, Statistics)
  - Knowledge Management (Lessons Learned, Best Practices)
- Multi-Functional Skills Across Organization
- Commitment to Service Excellence to Small Business and Military Service Customers

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Questions ?